



Dear Maple Syrup Customers,

This is the 3rd annual letter to you. It has been a different year to say the least with 2nd year with Virus to deal with.

Here is how Coles Turnpike Tree Farm has dealt with this new world:

- Coles Maple Syrup sales has been open every day, we just keep going and being as safe as we can with Syrup customers.
- Maple Syrup season had its challenges this year. Late Dec snowstorm, we got 33" of snow overnight. January and February were cold months with 18" to 2 ft of snow on ground most of time. Started tapping trees Feb 1 and finished Feb 25, it took twice as long as normal with deep snow and cold weather. First boil was 2/27 and last boil was 3/25. Made a little less than normal quantity of good tasting Maple Syrup, always like more but we depend on mother nature.
- We have held our own as to maple syrup sales. Maple Syrup Sales last year were up worldwide 15 to 20 per cent.
- During the Christmas Season we will be shipping Maple Syrup Products as normal, will try to ship orders next day after receipt of orders.
- Christmas Tree sales season will start November 26 and end date will be when we are sold out of Christmas Trees. We will be following all rules on how to do it safely.

We will continue to keep you posted with Facebook pages and Web Page.

Facebook pages:

Coles Maple Syrup (for Maple Syrup business)

Coles Turnpike Tree Farm (for Christmas Tree and other Tree Farm business)

Web Page:

www.Colesmaplesyrup.com or www.Colesturnpiketreefarm.com

Both will end up at same web page that has information on all farm businesses with up to date prices and a current mail order form for Pure Maple Syrup Products.

In regard to changes for next year Maple Syrup Production, we are slowly making improvements to Maple tubing system. The new Reverse Osmosis machine did the job I was hoping for as it processed Maple Sap twice as fast as old RO to start to making Maple Syrup. The faster you get Maple Sap from tree to Maple Syrup the better the quality.

Broome County Fair Maple Syrup Judging results are.

Amber Syrup - [First Place](#), Maple Cream - [First Place](#), Molded Sugar - [First Place](#)

Granulated Sugar - [First Place](#) (4 for 4 entries).

No NY State Fair Judging this year, but there was a Fair.

I want to thank you for your support of our Pure Maple Products.

Be Safe

Gary R. Coles