



Dear Maple Syrup Customers,

This is the 2nd annual letter to you. It has been a different year to say the least.

This year started out as a normal year until this Virus got to the United States. From then on everyone has had to change how they live.

Here is how Coles Turnpike Tree Farm has dealt with this new world:

- Coles Maple Syrup sales has been open every day this year, I just keep going and being as safe as I can with Syrup customers.
- Maple Syrup season went well and I had a normal year as to production. We started early February and finished March 15, 20 days earlier than last year. (each year is different) We are weather dependent, need freezing nights and warm days, when Maple Trees start to bud, we are done because you don't want buddy syrup.
- We have held our own as to maple syrup sales. Been shipping more syrup than in past but that is today's world. Also have seen sales of more Gallons and 1/2 Gallons of Maple Syrup as people are fixing more meals at home. I think this is good for families, to get to know each other in today's go, go world.
- During the Christmas Season we will be shipping Maple Syrup Products as normal, will try to ship orders next day after receipt of orders. Christmas Tree sales season will start November 27. It will be a challenge this year with this virus. We will be following all rules on how to do it safely, but it will happen as with this year we have to celebrate getting through this trying year.

We will continue to keep you posted with Facebook pages and Web Page.

Facebook pages:

Coles Maple Syrup (for Maple Syrup business)

Coles Turnpike Tree Farm (for Christmas Tree and other Tree Farm business)

Web Page:

www.Colesmaplesyrup.com or www.Colesturnpiketreefarm.com

Both will end up at same web page that has information on all farm businesses with up to date prices and a current mail order form for Pure Maple Syrup Products.

In regard to changes for next year Maple Syrup Production, we are slowly making improvements to Maple tubing system. I bought a new Reverse Osmosis machine as the existing one worked but was too slow for my size of operation. The new RO works the same but will process Maple Sap twice as fast as I was always waiting on RO to start to making Maple Syrup. The faster you get Maple Sap from tree to Maple Syrup the better the quality.

With the virus there were no Fairs so no Maple Syrup judging and Awards this year.

I want to thank you for your support in this trying year for our Pure Maple Products.

Be Safe

Gary R. Coles